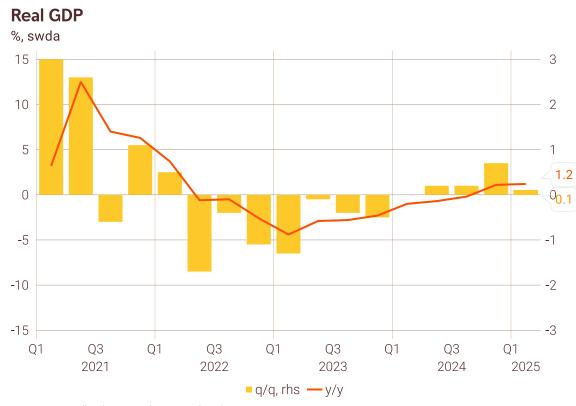


Estonian economy: The economy is gradually recovering

In Q1 2025, Estonian GDP increased 1.2% y/y in real terms, while it rose 0.1% q/q (seasonally and working day adjusted - swda), according to the flash estimate of Statistics Estonia.



Sources: Swedbank Research & Macrobond

- As the economy is doing better and export opportunities have improved it has supported confidence in manufacturing. Exports of goods are growing, supporting the growth of manufacturing output. The bottom in manufacturing production was in July last year, and compared to that time, production was 6% higher by February. However, due to the previous long decline, manufacturing production is still at the level of the end of 2018.
- We expect foreign demand to continue to improve, however, US trade tariffs will hinder the growth. Although, the direct impact from the US tariffs on the Estonian economy is modest, weaker than expected foreign demand through exporting partners will have additional negative impact. This will mean somewhat weaker GDP growth for this and next year than we previously expected.
- Households still remain gloomy. Despite solid wage growth high
 inflation and income tax hike are reducing purchasing power of
 wages this year. However, falling interest rates are supporting
 households with loan obligations. Swedbank card payments suggest
 that private consumption was still weak at the start of the year.

Analyst:

Marianna Rõbinskaja, marianna.robinskaja@swedbank.ee +372 888 7925

Exports of goods, manufacturing production and retail sales are growing

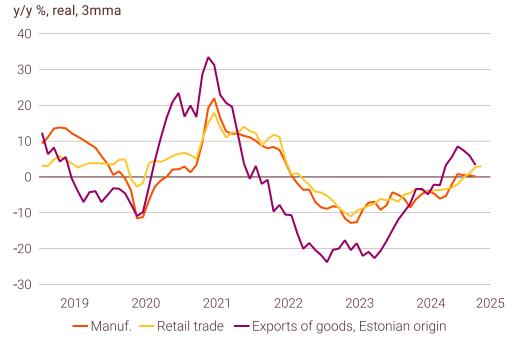
Economic confidence by sectors

Index, sa, 3mma 30 20 10 -10 -20 -30 -40 -50 -60 2018 2019 2020 2021 2022 2024 2025 2023 — Industry — Services — Construction — Retail — Households

Sources: Swedbank Research & Macrobond

- As the economy is doing better and export opportunities have improved it has supported confidence in manufacturing. Exports of goods are growing, supporting the growth of manufacturing output. The bottom in manufacturing production was in July last year, and compared to that time, production was 6% higher by February. However, due to the previous long decline, manufacturing production is still at the level of the end of 2018.
- We expect foreign demand to continue to improve, however, US trade tariffs will hinder the growth. Although, the direct impact from the US tariffs on the Estonian economy is modest, weaker than expected foreign demand through exporting

Manufacturing, retail and exports are growing



Sources: Swedbank Research & Macrobond

- partners will have additional negative impact. This will mean somewhat weaker GDP growth for this and next year than we previously expected.
- With improving economic outlook, services sector confidence is also picking up. Although, confidence in retail trade has somewhat worsened recently, retail sales have started to grow since the end of last year. Households still remain gloomy. Despite solid wage growth high inflation and income tax hike are reducing purchasing power of wages this year. However, falling interest rates are supporting households with loan obligations. Swedbank card payments suggest that private consumption was still weak at the start of the year.

Completed: 30 April 2025 Disseminated: 30 April 2025 Please see important disclosures at the end of this document

IMPORTANT INFORMATION

This report (the "Report") has been compiled by analyst(s) at Swedbank Macro Research, a unit within Swedbank Research that is part of Large Corporates & Institutions ("Swedbank Macro Research"). Swedbank Macro Research are responsible for preparing reports on economic developments in the global and domestic markets. Swedbank Macro Research consists of research departments in Sweden, Norway, Finland, Estonia, Latvia, and Lithuania.

What our research is based on

Swedbank Macro Research bases its research on a variety of aspects and analysis, for example, a fundamental assessment of the cyclical and structural economic, current or expected market sentiment, expected or actual changes in credit rating, and internal or external circumstances affecting the pricing of selected FX and fixed-income instruments.

Recommendation structure

Recommendations in FX and fixed-income instruments are done both in the cash market and in derivatives. Recommendations can be expressed in absolute terms, for example, attractive price, yield, or volatility levels. They can also be expressed in relative terms, for example, long positions versus short positions. Regarding the cash market, our recommendations include an entry level, and our recommendation updates include profit and often, but not necessarily, exit levels. Regarding recommendations in derivative instruments, our recommendations include suggested entry cost, strike level, and maturity. In FX, we will only use options as directional bets and volatility bets with the restriction that we will not sell options on a net basis, i.e., we will only recommend positions that have a fixed maximum loss.

Analyst's certification

The analyst(s) responsible for the content of this report hereby confirm that notwithstanding the existence of any such potential conflicts of interest referred to herein, the views expressed in this Report accurately reflect their personal views about the financial instruments and/or capital markets covered. The analyst(s) further confirm not to have been, nor are or will be, receiving direct or indirect compensation in exchange for expressing any of the views or the specific recommendation contained in the report.

Distribution & recipients

This Report is distributed by Swedbank Macro Research within Swedbank AB (publ) ("Swedbank"). Swedbank is under the supervision of the Swedish Financial Supervisory Authority (Finansinspektionen). In no instance is this report altered by the distributor before distribution.

In Finland this report is distributed by Swedbank's branch in Helsinki, which is under the supervision of the Finnish Financial Supervisory Authority (Finanssivalvonta).

In Norway this report is distributed by Swedbank's branch in Oslo, which is under the supervision of the Financial Supervisory Authority of Norway (Finanstilsynet).

In Estonia this report is distributed by Swedbank AS, which is under the supervision of the Estonian Financial Supervisory Authority (Finantsinspektsioon).

In Lithuania this report is distributed by "Swedbank" AB, which is under the supervision of the Central Bank of the Republic of Lithuania (Lietuvos bankas).

In Latvia this report is distributed by Swedbank AS, which is under the supervision of The Financial and Capital Market Commission (Finanšu un kapitala tirgus komisija).

If you are not a client of ours, you are not entitled to this research report.

This Report is not intended for physical or legal persons who are citizens of, or have domicile in, a country in which dissemination is not permitted according to applicable legislation or other decisions.

This Report or any information in it is not for release, publication, or distribution, directly or indirectly, in or into the United States or any other jurisdiction in which such distribution would be unlawful or would require registration or other measures.

In the United Kingdom this communication is for distribution only to and directed only at "relevant persons." This communication must not be acted on – or relied on – by persons who are not "relevant persons." Any investment or investment activity to which this document relates is available only to "relevant persons" and will be engaged in only with "relevant persons." By "relevant persons" we mean persons who:

- Have professional experience in matters relating to investments falling within Article 19(5) of the Financial Promotions

 Order
- Are persons falling within Article 49(2)(a) to (d) of the Financial Promotion Order ("high net worth companies, unincorporated associations etc").
- Are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the
 Financial Services and Markets Act 2000) in connection with the issue or sale of any securities may otherwise lawfully
 be communicated or caused to be communicated.

Limitation of liability

All information, including statements of fact, contained in this Report has been obtained and compiled in good faith from sources believed to be reliable. However, no representation or warranty, express or implied, is made by Swedbank with respect to the completeness or accuracy of its contents, and it is not to be relied upon as authoritative and should not be taken in substitution for the exercise of reasoned, independent judgment by you.

Be aware that investments in capital markets, such as those described in this Report, carry economic risks and that statements regarding future assessments comprise an element of uncertainty. You are responsible for such risks alone and Swedbank recommend that you supplement your decision-making with material which is assessed to be necessary, including (but not limited to) knowledge of the financial instruments in question and the prevailing requirements as regards trading in financial instruments.

Opinions contained in this Report represent the analyst's present opinion only and may be subject to change. In the event that the analyst's opinion should change or a new analyst with a different opinion becomes responsible for Swedbank Macro Research's coverage, Swedbank will endeavour (but do not undertake) to disseminate any such change, within the constraints of any regulations, applicable laws, internal procedures within Swedbank, or other circumstances.

If you are in doubt as to the meaning of the recommendation structure used by Swedbank in its research, please refer to "Recommendation structure."

Swedbank is not advising or soliciting any action based upon this report. This report is not, and should not be construed as, an offer to sell or as a solicitation of an offer to buy any securities.

To the extent permitted by applicable law, no liability whatsoever is accepted by Swedbank for any direct or consequential loss arising from the use of this report.

Conflicts of interest

In Swedbank Macro Research, internal guidelines are implemented in order to ensure the integrity and independence of the research analysts. For example:

- Research reports are independent and based solely on publicly available information.
- The analysts are not permitted, in general, to have any holdings or any positions (long or short, direct or via derivatives) in such financial instruments that they recommend in their investment analysis.
- The remuneration of staff within the Swedbank Macro Research department may include discretionary awards based on the firm's total earnings, which include investment banking income. However, no such staff shall receive remuneration based upon specific investment banking transactions.

Planned updates

An investment recommendation is normally updated twice a month. This material may not be reproduced without permission from Swedbank Research, a unit within LC&I.

Producer

Produced by Swedbank Macro Research.

Swedbank LC&I, Swedbank AB (publ), SE-105 34 Stockholm.

Visiting address: Malmskillnadsgatan 23, 111 57 Stockholm.